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August 24, 2018

Mr. Peter Douglas
Mr. Brian McCarthy
The Douglas Company
1716 Perrysburg-Holland Road
Holland, Ohio 43528

Dear Pete Douglas and Brian McCarthy,

Wanted to drop you a short note to reinforce how much we at VisCap value our relationship with The Douglas Company. Over the many years that we have worked together in our too long careers, The Douglas Company has been a consistent performer for us. Most recently, I celebrate your successful efforts in completing construction of the Peregrine's Landing Memory Care Community in Onondaga, New York.

The Douglas project team performed at an exemplary level on a project that could have easily been undermined by design delays with potential to expose the Owner to both cost overruns and expensive delays in final product delivery. The Douglas Company provided constant value engineering services throughout the entire project to ensure the highest level of quality was provided while keeping costs in alignment with overall capital budget. As a part of the Douglas commitment to clear communication, your team both at the office and jobsite provided concise weekly job reporting that allowed me to track progress from hundreds of miles away.

I am proud to continue our association in the planning of our future projects together. Utilizing The Douglas Company as my primary "go to" planning and construction partner allows me to sleep better, knowing that we solve challenges together. Always.

Warmest regards,

A handwritten signature in blue ink, appearing to read 'L B Dillin'.

Larry B Dillin
President